

Dear prospective business partner,

Our company Express Group, a. s. (JSC), with its registered office at Plynárenská 7/B, 821 09 Bratislava, BIN: 35795123, registered in the Commercial Register of the District Court Bratislava I, Section Sa, File No. 2535/B, would like to address you with an offer for possible cooperation in the field of providing transport and forwarding services in road freight transport, in which area our Company is one of the long-standing leaders in this business segment.

The Company guarantees its contracted carriers, on the basis of a cooperation agreement, optimal utilization of their vehicles throughout the countries of Europe, the priority assignment of transport, and ideally planned routes.

Further information about the Company can be found in the attached presentation or on our website: www.expressgroup.sk

If you are interested in our offer of cooperation, we are ready to meet you personally and present you in detail the possibilities of cooperation. We will also inform you of all the benefits that our company offers.

Contact details:

Martin Princík

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princik@expressgroup.sk Road Transport Director Roman Ležák

Tel. no.: +421918702212

lezak@expressgroup.sk

Subcontracting Manager

We look forward to future cooperation.

Best regards,

Express Group, a. s.





## Incentive and loyalty program for subcontractors

## We offer:

- → 7 days maturity period upon receipt of shipping documents,
- Priority allocation of transport,
- Discount policy -2% payment within three days,
- Paid full and empty km price per km according to EU or V4 programme,
- ▶ km guarantee after conditions are met /10,000 km EU, 8,000 km V4/,
- Possibility to choose and change the V4 or EU programme also during the cooperation,
- KM calculated on the basis of Navteq maps /Garmin navigation/,
- Electronic order sending with electronic maps with crossing points,
- On-line dispatcher 24/7 for assistance /language barrier/.

